

MAY 2018 SAUSALITO UPDATE

Here's your FREE real estate market update.

Highest price floating home sold last year*:	\$1,700,000
Highest priced floating home currently for sale*:	\$1,300,000
Lowest priced floating home currently for sale:	\$365,000
Number of floating homes currently for sale:	4
Average time on the market before selling:	78 days
Detail of floating homes currently on the market**:	(see back page)

* Sold or currently listed by Rachelle.

** According to tax records, info above is for Floating Homes only and includes reported off-market sales.

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I work hard to provide each client with the best possible real estate service, and I'm proud to share that I've been recognized as one of Coldwell Banker's® top associates nationwide.



Every property listed and every property sold has an impact on the real estate market. If you would like to know more about trends in your neighborhood or have questions, please feel free to contact me for info and answers.



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MAY 2018 SAUSALITO MARKET DETAIL

Floating Home Properties on the Market in Sausalito as of May 23, 2018

Address	Beds	Baths full.half	Sqft	Age	Lot size	CDOM	Orig. Price	List Price	Comments
27 Gate 6 1/2 Rd	1	1.0	450	1970	0.0134	132	365,000	365,000	Opportunity to custom build your own floating home.
25 Gate 6 1/2 Rd	1	1.0	280	1942	0.0134	131	450,000	450,000	Stunning Mt. Tam and Richardson Bay views.
23 Gate 6 1/2 Rd	1	1.0	528	1968	0.0134	100	475,000	545,000	Charming A-frame floating home.
16 Yellow Ferry Dock	3	2.1	1308	1973	0.0134	203	1,500,000	1,300,000	Uniques and exciting floating home with open floor plan.
Statistics			SqFt	CDOM		Listing \$			
Average (4 listings)			642	142		\$665,000			

Condominium Properties on the Market in Sausalito as of May 23, 2018

Condominium comps are used because they are the closest price point in Sausalito to floating homes.

Address	Beds	Baths full.half	Sq.ft.	Age	Lot size	CDOM	Orig. Price	List Price
103 Lower Anchorage Rd	2	2.0	976	1969	0.045	50	749,000	699,000
102 Stanford Way	2	1.0	1224	1981	0.0206	12	895,000	895,000
100 South St 317	2	2.0	1001	1963	0.0229	4	1,095,000	1,095,000
100 South St 318	2	2.0	1001	1963	0.0229	215	1,099,000	1,099,000
32 Willow Ln	2	1.1	1622	1979	0.0242	43	1,179,000	1,150,000
18 Marie St	2	1.1	1108	1967	0.0569	23	1,250,000	1,250,000
100 South St 111	3	2.0	1555	1963	0.3068	196	1,250,000	1,250,000
45 Cable Roadway	3	2.0	1848	1957	0.0404	49	2,295,000	2,295,000
Statistics			SqFt	CDOM		Listing \$		
Average (8 listings)			1292	74		\$1,216,625		

Sold in 2017



60 Varda Landing
sold \$1,600k Magnificent waterfront property, needed TLC



67 Issaquah Dock
sold \$1,700k Stunning floating home with water views



35 Blanca, Novato
sold \$825k Great starter large lot



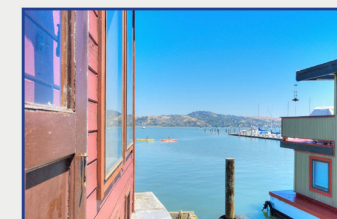
39 Liberty Dock
sold \$849k Deep water berth Mt. Tamalpais views



6 East Pier
sold \$750k Large floating home, 3 view decks and floating dock



30 Cedarwood, Novato
sold \$610k Warm & charming townhome w/large yard



21 South Forty Pier
sold \$470k Fixer in deep water facing Richardson Bay



52 Varda Landing
sold \$1,200k Secluded, hexagon design floating home (closed 4/18/18)

Rachelle Dorris

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If your home is currently listed for sale this is not intended as a solicitation. CalBRE#: 1321217